

The background of the slide features a low-angle, blue-tinted photograph of a modern skyscraper with a grid-like window pattern. In the top-left corner, there is a white triangular area containing the KOTRA logo and its Korean name. A solid orange triangle is positioned in the bottom-left corner.

kotra

대한무역투자진흥공사

KOTRA

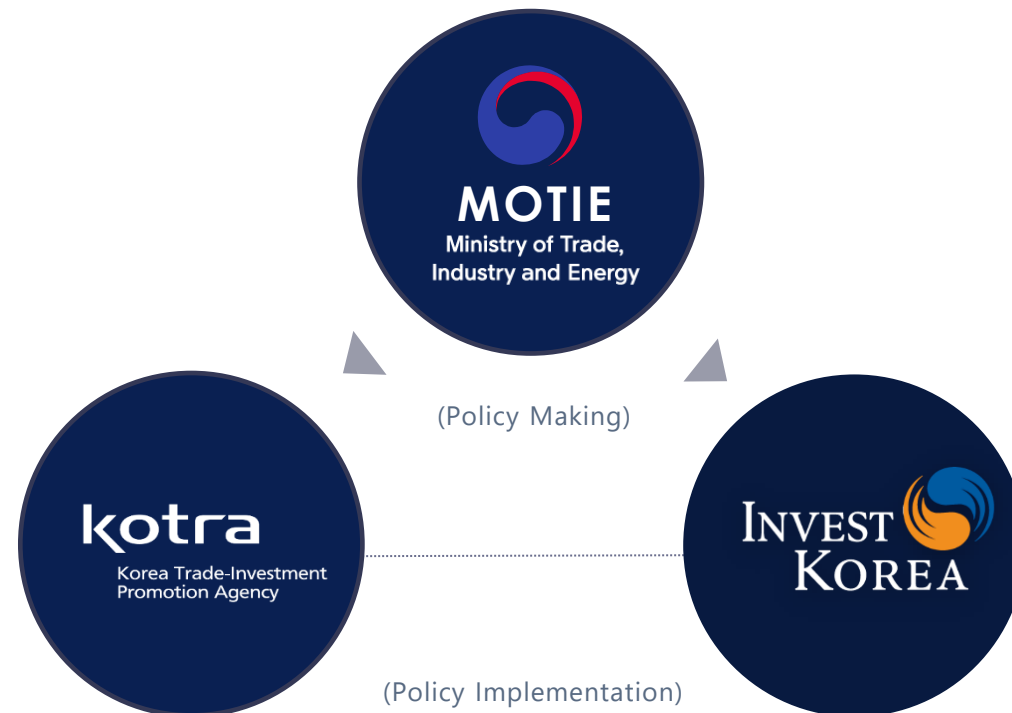
(Korea Trade-Investment Promotion Agency)

Amsterdam

Marijn Mannien

Introduction – What is KOTRA?

- National trade and foreign investment promotion agency of the Republic of Korea (non-profit)
- Expanding business activities between domestic and foreign companies
- Promoting Korean companies abroad and attracting foreign investment (Invest Korea)

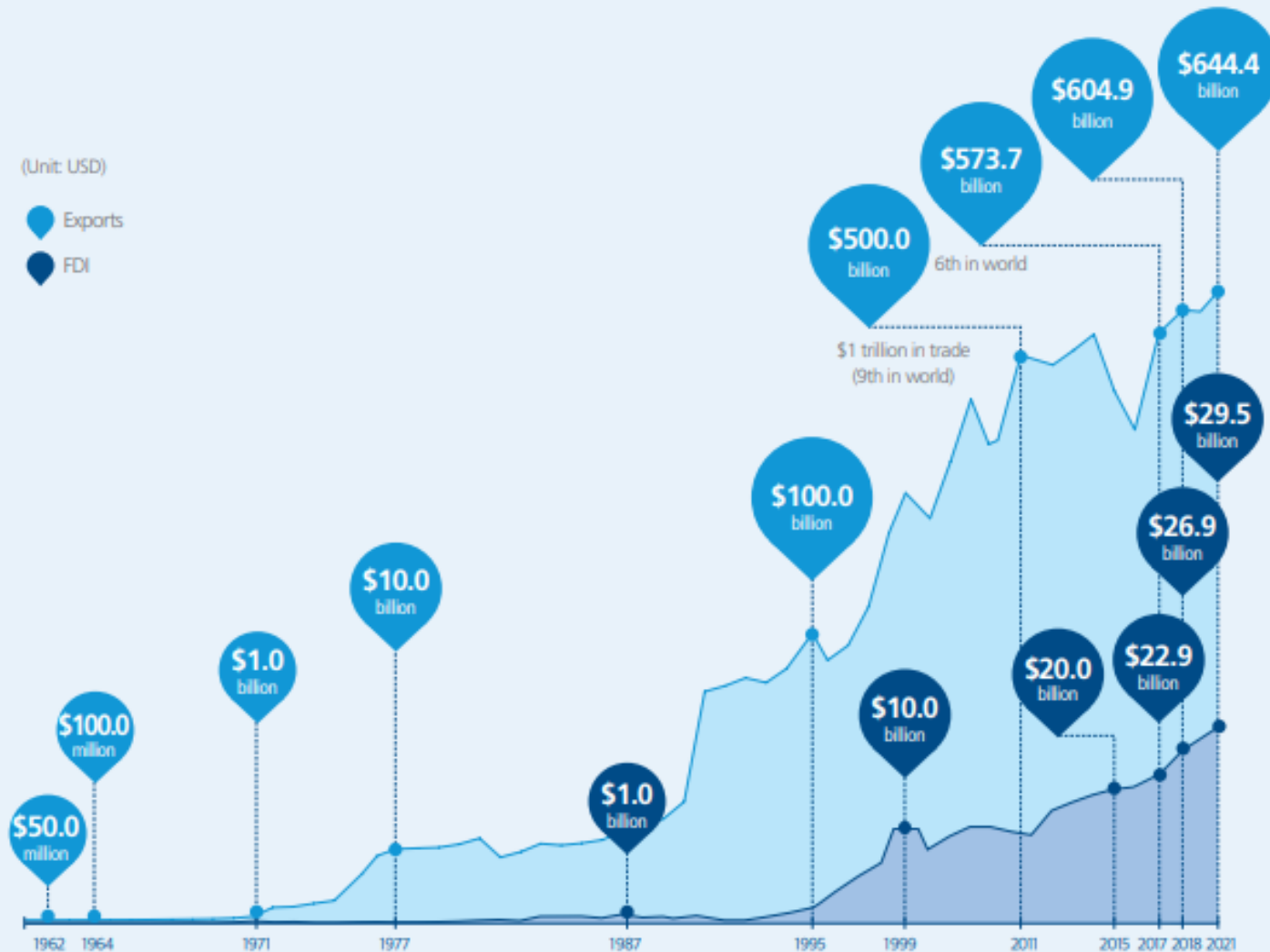


Global Network

128 trade offices in 83 countries



Korea's Trade & Investment and KOTRA



1962

Korea Trade Promotion Agency founded

1966

KOTRA Amsterdam founded

1995

Added foreign investment attraction function

2003

Started Invest Korea

2005

Added function of Defense Industry Support

2013

Global M&A Support Center

2022

Main Activities

Research

Marketing

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Logistics

Invest
Korea

- B2B Matchmaking
- Branch office service, Trade shows & delegations
- Global Partnering
- Recruitment
- Strategic partner search
- Incentive support
- Permits and license
- Establishment office

KOREA

Be Inspired

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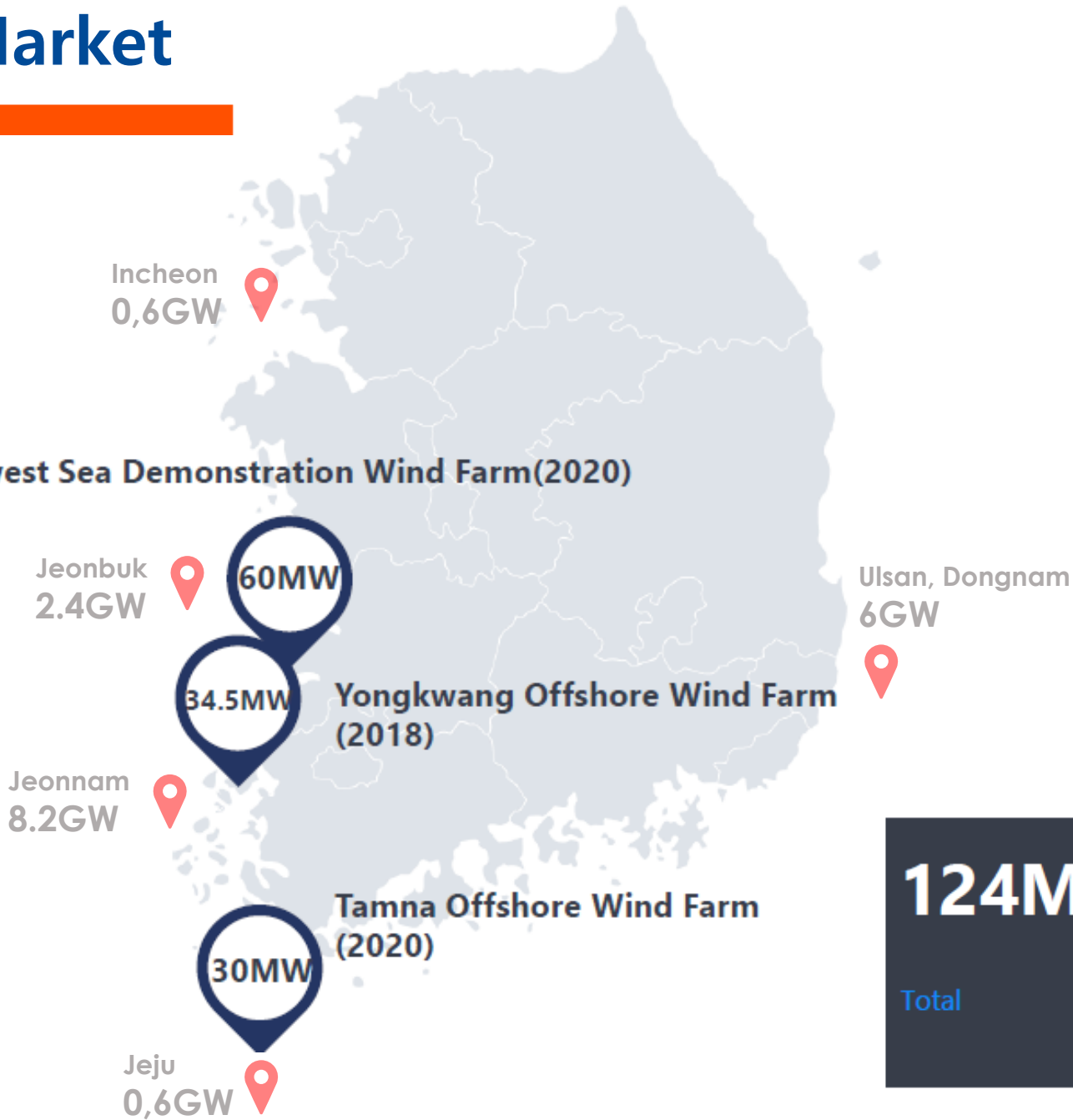
- Official country name: Republic of Korea
- Capital: Seoul
- Area: 100,378 km² (109th in the world)
- Population: 51,7 million (2021)
- Climate: continental climate with four distinct seasons
- Time zone: GMT +9
- Political system: democratic republic (presidential)
- GDP (nominal): USD 1.81 trillion (2021)
- Per capita income (nominal): USD 34,984 (2021)
- Foreign reserves: USD 463.1 billion (2021)
- Trade volume: USD 1.26 trillion (2021)
- Currency: KRW (Korean won)



An Emerging Market



Southwest Sea Demonstration Wind Farm(2020)



124MW

Total

7.7GW

Under
Development

Strong Supply Chain

Developers



DOOSAN



Turbines



DOOSAN HYOSUNG

Turbine Components

CSWIND

DK 동국S&C (tower)

HAISUNG TPC



(주) 휴먼컴퍼지트
World Class Composite Provider

(blade)

Foundations



HYUNDAI
HEAVY INDUSTRIES



SEJIN
(주)세진중공업

Cables

D | S | R

taihan

LS Cable & System

Substation



Offshore Installation ships



What we suggest: secure your leading position



Expand your business network with Korean companies to enter the Korean offshore wind market



Jointly enter other markets with Korean business partners



Diversify your global supplier base with Korean vendors



What we can offer you

- Identify potential business partners that are matching your needs
- Arrange introduction and maintain communication channel
- Provide market related information
- Establish a local entity by incorporating and/or JV
- Recruitment of Korean employees



Upcoming Events

- **Green & Offshore Korea** October 12-15, 2022 - (www.okkorea.org)
- **Korea Energy Show** November 2, 2022 - (koreaenergyshow.energy.or.kr)
- **Green Energy Expo** April 12-14, 2023 - (greenenergyexpo.co.kr)
- **SWEET** July 5-7, 2023 - (sweet.or.kr)
- **Entech** August/September 2023 - (entechkorea.net)
- **Korea-EU Wind Power Partnering Event** To be announced (2023)
- **Global Green Hub** September 2023



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